



## **Sales Manager**

O'Keefe Inc. is hiring a **Sales Manager** to lead sales and business development efforts in our next phase of growth. **This relationship driven position is directly responsible for regional business development and sales of commercial millwork projects.**

### **Job Responsibilities:**

- Responsible for the development and performance of all sales activities within the commercial millwork market.
- Staffs and directs a Sales team and provides leadership towards the achievement of maximum profitability and growth.
- Responsible for local travel (Minneapolis and surrounding areas) and non-local canvassing of a client base and will require out of town travel on occasion.
- Maintains contact with all clients in the market to ensure high levels of client satisfaction.
- Champions strategic marketing campaigns to provide the company with a competitive advantage.

### **Job Requirements:**

- Must have an extensive understanding of millwork practices and procedures
- Knowledge of business development in the millwork industry
- Has existing network or has worked in an extensive network within the industry
- Bachelor's Degree in Business, Marketing or related field is preferred
- 5+ years of progressive business development experience
- Demonstrated success building and leading sales teams
- May work from home office located within driving distance to River Falls, WI.

*As leaders we take pride in providing unsurpassed service, quality product, and on time deliveries for our clients. Our innovation drives winning performance and our people strive to be the very best at every aspect of our business. You will be surrounded by some of the best and brightest people within the industry. O'Keefe is a fantastic place to support your career!*

This position entails a generous base salary along with an attainable commission structure.

If you are interested in being considered for this position please submit a resume to:

**O'Keefe Inc - Human Resources**  
**611 Highland Drive**  
**River Falls, WI 54022**  
**Email: [hr@okeefewood.com](mailto:hr@okeefewood.com)**